



2024 Special Harvest Areas
Cost Recovery Access Licensing
COMMERCIAL OPPORTUNITIES FOR SEAFOOD PROCESSORS

Bid Packet



TABLE OF CONTENTS

SOUTHERN SOUTHEAST REGIONAL AQUACULTURE ASSOCIATION, INC.
2024 Cost Recovery RFP Informational Packet & Bid Forms

COVER LETTER	1
GENERAL INFORMATION	2
LOT 1 & 2: NEETS BAY SUMMER CHUM/CARCASSES	5
LOT 3: BURNETT INLET SUMMER CHUM.....	6
LOT 4: BURNETT INLET SUMMER CHUM CARCASSES	6
LOT 5: BURNETT & NEETS FALL CHUM CARCASSES	6
LOT 6: PORT ASUMCION SUMMER CHUM.....	7
LOT 7: WHITMAN LAKE CHINOOK	7
LOT 8: PORT ST. NICHOLAS CHINOOK.....	7
ADDITIONAL INFORMATION	8-10
2024 SSRAA FORECAST NUMBER OF FISH TOTAL RETURN	8
RUN TIMING INFORMATION FOR CHUM SITES	9-10
SSRAA 2024 SHA & RACEWAY COST RECOVERY ACCESS LICENSING BID FORMS	11-13



SSRAA

Southern Southeast Regional Aquaculture Association, Inc.
14 Borch Street, Ketchikan, Alaska 99901
P: 907.225.9605 F: 907.225.1348

April 30, 2024

Prospective Bidders,

Please find the Southern Southeast Regional Aquaculture Association (SSRAA) Request for Proposals (RFP) Packet for cost recovery access licensing this coming summer and fall season. With the uncertainty of the season, SSRAA will only be requesting bids from our three traditional chum cost recovery sites; Neets Bay, Burnett Inlet, and Port Asumcion. We plan to take every fish available at these sites.

I have reached out to most processors prior to this RFP release to encourage dialog of how we can better accommodate and/or adapt to your particular corporate challenges this year. Please do not hesitate to contact me if you have an option for SSRAA to consider that would make a difference in your bidding interest or price. For example, we may have one processor who has early capacity and another that has later season capacity; we could split a lot offering this way between two entities.

SSRAA normally has to remove excess chinook from the Carroll Inlet THA after rotations are complete. This is done by EO and non-retention of other species is required. If you have interest in these chinook, please contact the office and we will give you a call with additional information as it becomes available.

Thank you for your interest. If you have any questions, please contact the SSRAA office at your convenience.

Best of luck this season,

Sincerely,

Susan Doherty
General Manager SSRAA
(907) 228-4389, 225-9605



GENERAL INFORMATION

SOUTHERN SOUTHEAST REGIONAL AQUACULTURE ASSOCIATION INC. SSRAA 2024 Cost Recovery RFP Informational Packet & Bid Forms

SSRAA is a non-profit corporation dedicated to enhancing the traditional salmon fishing industry of Southeast Alaska. The ability to do this comes, in part, from cost recovery of returning SSRAA-produced salmon.

2024 Conditions:

1. As part of SSRAA's cost recovery program, the corporation is seeking proposals for the licensing rights to harvest chum and chinook salmon at: Neets Bay Special Harvest Area (SHA); Port Asumcion SHA; Burnett Inlet SHA; Port Saint Nicholas, Whitman Lake raceway, and raceway chum carcasses at Neets Bay and Burnett Hatchery in the summer and fall of 2024. The winning licensee(s) will enter into licensing agreements for the right to harvest cost recovery fish in the designated areas and will supply all harvest and tender boats needed for the saltwater harvest. Carcass harvest(s) at Neets Bay and Burnett require a vessel to be stationed to receive fish during egg take activities. Whitman Lake chinook harvests have historically required slushed totes to be provided. SSRAA will identify a second-place position for all lots to ensure the timely removal and processing of returning fish.

There will be eight (8) distinct lots of fish available, described in the following pages:

- Lot 1: Neets Bay summer chum*
- Lot 2: Neets Bay summer chum carcasses
- Lot 3: Burnett Inlet summer chum
- Lot 4: Burnett Inlet summer chum carcasses
- Lot 5: Burnett Inlet & Neets Bay fall chum carcasses
- Lot 6: Port Asumcion summer chum
- Lot 7: Whitman Lake chinook
- Lot 8: Port St. Nicholas chinook

*This lot will be a second harvester in addition to the current contract harvester, awarded as a (1) two million pound lot, estimated available during stat weeks 31-32.

2. Prospective licensees may bid on any or all of these lots of fish.
3. 2024 forecasted returns and run timing graphs are included on pages 8 - 10 of this packet.
4. In the event that SSRAA meets its broodstock and revenue goal, the SSRAA licensee(s) cost recovery harvest operations may cease before all the available fish have been harvested.
5. SSRAA will collect broodstock periodically during cost recovery periods at Neets Bay and Burnett Inlet. During these periods, the designated SSRAA harvest manager will direct and



coordinate cost recovery activities to minimize conflict between broodstock collection and cost recovery harvest within the SHA or raceway. Broodstock management is our first priority and cost recovery operations could be affected by in-season conditions relating to broodstock.

6. The ability and commitment to harvest and transport the maximum poundage of fish available are critical factors that will be considered in bid evaluation. The winning licensee(s) is required to handle the entire anticipated harvestable volume of fish returning to the Burnett and Port Asumcion harvest areas, up to the amount of SSRAA's revenue goal.
7. Proposals from prospective licensees shall be submitted on the **bid form** in this packet. Additional pages may be added as necessary. Bids must be received at SSRAA offices (not postmarked) no later than **NOON on May 15, 2024.**
8. SSRAA will accept proposals submitted by regular mail, courier service, hand delivery, or email. Mailed proposals should be sent to:

Southern Southeast Regional Aquaculture Association, Inc.
14 Borch Street
Ketchikan, Alaska 99901

Emailed proposals should be sent to: sdoherty@ssraa.org

You may contact General Manager Susan Doherty or Operations Manager Bret Hiatt with questions or to confirm receipt of submitted proposal: (907) 225-9605.

9. Chum bids are in price per round pound; for chinook grade pricing will be accepted as below-
 - a) Graded pricing will be accepted (i.e. GMC, PMC... etc.)
 - b) For Port St. Nicholas chinook, a dressed priced is required.
10. Carcass lots shall be bid on a per pound basis.
11. With the exception of lot 7, the successful bidder will pay all harvest and tendering costs. Chum carcasses at Burnett and Neets will be transported by SSRAA personnel to successful bidder's tender at that facilities dock.
12. The successful bidder on lot 7 will pay all transportation costs FOB the site's raceway. SSRAA personnel will harvest, bleed, and load licensee's slushed totes.
13. The successful licensee(s) is responsible for providing adequate harvest boats and tenders to harvest fish in an efficient and timely manner as determined by SSRAA.
14. Licensees should refer to 5 AAC Chapters 33 and 40 and any relevant EO's to determine cost recovery boundaries, gear types, etc., in addition to potential rotational fisheries occurring in all THA and SHA cost recovery fisheries.

15. Proposal(s) must include sufficient detail for SSRAA to assess adequate resources and capacity to handle volume being bid upon ***if you have not previously been a licensee for SSRAA***. You may use additional sheets if necessary. Please contact us if you have questions.
16. Proposal details may be discussed among members of SSRAA's board of directors in executive session. Excepting a possible executive session, confidentiality of proposals will be maintained until September 1, 2024, at which time 2024 winning bids and only 2024 winning bids may be disclosed to those who contact the SSRAA General Manager.
17. Measures will be taken to avoid and/or to mitigate conflicts of interest or potential conflicts of interest with directors and/or employees of SSRAA.
18. Although the descriptions and estimates contained in this bid package are accurate to the best of our ability, they are approximations and forecasts which relay on multiple variables and unknowns, and are subject to errors. Please call if you have questions.
19. SSRAA reserves the right to reject any or all proposals received; to negotiate different terms and conditions which may differ from the initial proposals received; and to award any access licensing contracts in a manner which is determined to be most beneficial to SSRAA.
20. This process is for single year bids for all 2024 lots.



Lot 1 Neets Bay Summer Chum

General Information

Rotational fisheries will be conducted through approximately July 6th, with the goal to harvest approximately 20,000 chum salmon in these rotations. Once rotations cease, Lot 1 will be available to harvest simultaneously with broodstock collection, **and another cost recovery processor already under contract**. The goal is to put approximately 35,000 fish over the barrier net each of four consecutive weeks, and then harvest the remaining returning fish those and subsequent stat weeks. We anticipate approximately **1.7 to 2.0 million additional pounds** of summer chum available for harvest in this lot. Total CR pounds are estimated at **6.7 million pounds**.

All fishing in the SHA will be managed daily by the SSRAA Harvest Manager. All cost recovery fishing will take place east of the easternmost point of Bug Island in the SSRAA SHA, as outlined in 5AAC 40.043.

Lot 2 Neets Bay Summer Chum carcasses

General Information

SSRAA anticipates taking summer chum eggs daily from late July until the 3rd week in August, or when the egg take goal is met. This will equate to about **140,000 fish or 1,000,000 pounds**.

Male chum carcasses are whole while female carcasses are cut with the roe removed. There are typically 10-15 buckets each day of skeined roe not suitable for incubation purposes that are available in this lot. The licensee will provide buckets and ice for this purpose if recoverable roe is desired.

Egg take is done daily through this period and involves 40,000 to 120,000 pounds a day delivered by trailer from the egg take station to a tender at the standing dock at Neets Bay. Tenders must be present to receive carcasses throughout the daily egg take period.

Several totes of ice may be required daily to ice the carcasses as they are moved from the egg take station to the tender. Hatchery crew will coordinate egg take with carcass tender; some flexibility is available.

The successful bidder must tender these fish on a regular basis, which may be every day for most of the egg take window.

We will take a substantial portion of SSRAA's combined summer chum egg take goal at Burnett Inlet. Unlike Neets Bay, there is no barrier net system in place to sequester broodstock. Accordingly, the capture of cost recovery fish at Burnett may occur at the front end of the run

Lot 3 Burnett Inlet Summer Chum



General Information

to remove early fish, and on a continual basis with egg take as fish hold in front of the fish ladder

The successful bidder will coordinate closely with harvest management staff at the hatchery to prosecute this harvest alongside broodstock collection in an orderly fashion. We estimate approximately **570,000 fish or 4,000,000 pounds** available for harvest.

Lot 4 Burnett Inlet Summer Chum Carcasses

General Information

The voluntary recruitment and raceway capacity will combine to require that a carcass tender be stationed on-site periodically from late July into late August.

Burnett Inlet is expected to take about **100,000 fish for broodstock or 800,000 pounds**.

Lot 5 Burnett Inlet & Neets Bay Fall Chum Carcasses

General Information

There are not expected to be enough fish returning to Burnett to achieve our broodstock goals. Some combination of carcasses will be available at both Burnett and Neets Bay. Neets Bay has only 5-year olds, but because of the release size, may produce more actual fish than all the age classes combined at Burnett. We anticipate **100,000 pounds at Burnett and 140,000 pounds at Neets Bay**. Historically, approximately 5,000 fish a day are spawned at Burnett starting the 3rd week of September through the 1st week of October. If you are interested in these fish at either site, please indicate this on the bid sheet, and we will work with anyone interested to remove these in some economical fashion.

Lot 6 Port Asumcion Summer Chum

General Information



SSRAA is anticipating approximately **380,000 fish for 3,000,000 pounds** of summer chinook available for harvest. Historically 50% of the total run is intercepted in the common property fisheries.

The licensee is responsible for providing a harvest vessel(s) and tender(s) for transport.

Lot 7 Whitman Lake Chinook

General Information

Whitman Lake Hatchery is located on the Ketchikan road system approximately 8 miles from city limits and has chinook and coho salmon returning. There is an estimated **50,000 pounds** of chinook available for harvest.

This site is a primary location for eggtake and incubation of chinook and coho and the harvest opportunity is limited and variable. Fish recruit directly into raceways where they hold until a harvestable quantity has accumulated. Broodstock is managed simultaneously for sex ratio and genetic diversity across the run. Hatchery personnel will remove, bleed, and place bled fish into slush totes. The licensee will be responsible for providing ice and totes to the site on a periodic basis, as well as transporting the full totes from the site. *SSRAA will consider delivering full totes to a road system location if required.*

Lot 8 Port St. Nicholas Chinook

General Information

Chinook returning to Port St. Nicholas are most successfully harvested by gillnet and set nets near the head of PSN. However, the SHA area is east of the longitude of Point Miraballes at 133° 05.23' W. long.. It is anticipated that the expanded SHA, should it be used, may have some harvest time restrictions to avoid conflicts with homeowners in the area. Cost recovery has been from late May through the end of July.

The licensee will be responsible for providing a harvest vessel and tender (if needed) for transport.

Early timing and location has proven these fish to be 90% plus GMC; the forecast is for **56,000 pounds available, bid is in dressed price.**

SSRAA 2024 Return Estimates

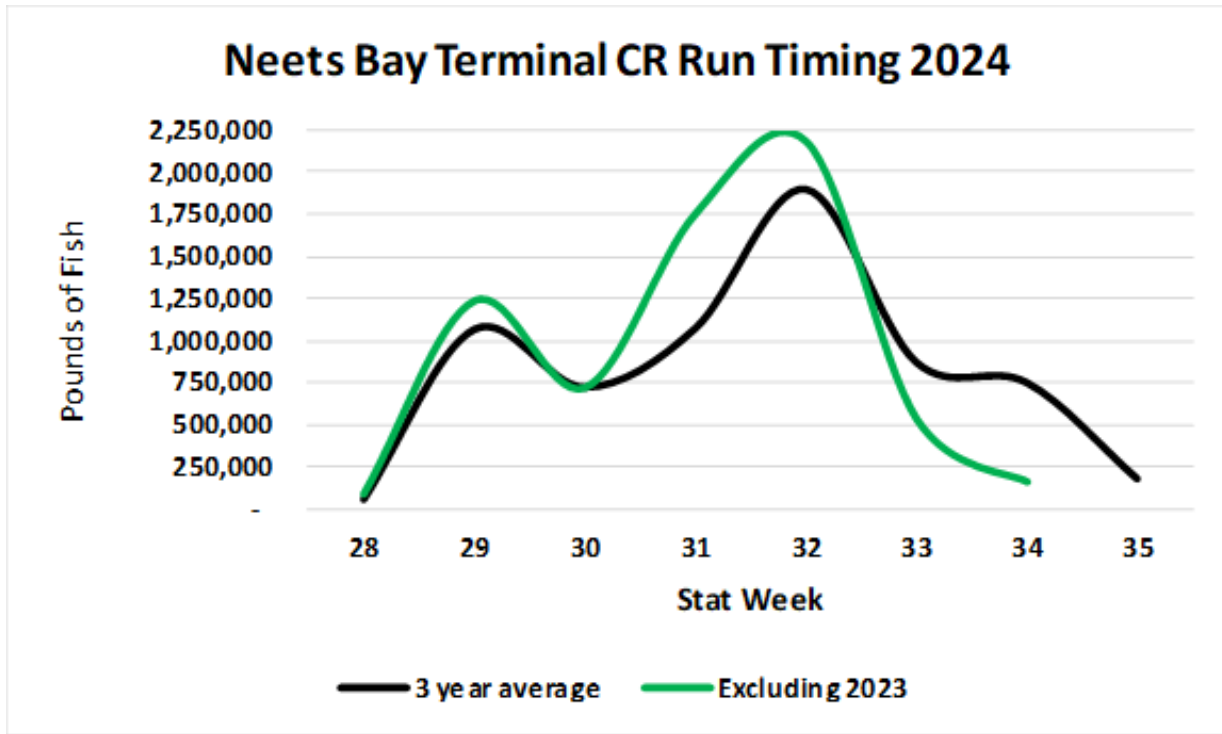
Number of Fish

Species	Site	Age 3	Age 4	Age 5	Traditional	Terminal	Total
Summer Chum	Anita	96,000	340,000	22,000	274,800	183,200	458,000
	Burnett	150,000	785,000	28,000	288,900	674,100	963,000
	Kendrick	200,000	1,000,000	38,000	928,500	309,500	1,238,000
	Nakat	100,000	300,000	15,000	249,000	166,000	415,000
	Neets	320,000	1,150,000	70,000	462,000	1,078,000	1,540,000
	Port Asumcion	100,000	455,000	200,000	377,500	377,500	755,000
	Total		966,000	4,030,000	373,000	2,580,700	2,788,300
Fall Chum	Burnett	2,000	38,000	2,000	24,400	17,600	42,000
	Nakat	0	8,000	12,000	12,200	7,800	20,000
	Neets	0	0	40,000	16,800	23,200	40,000
	Total	2,000	46,000	54,000	53,400	48,600	102,000

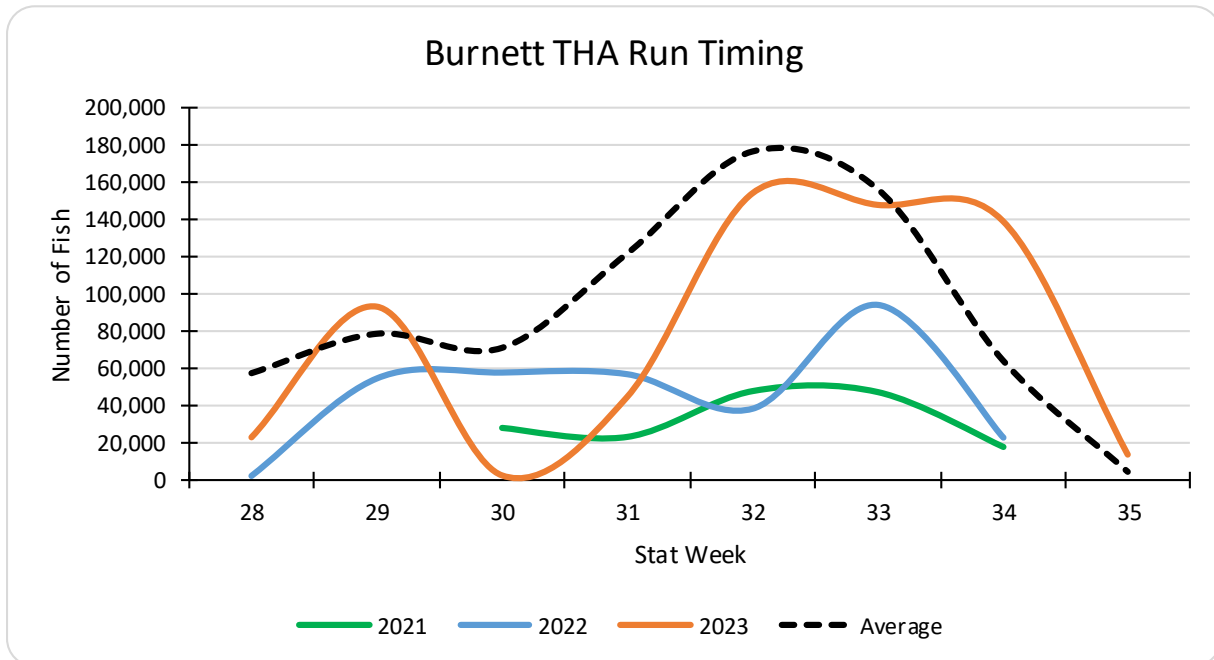
Number of Fish

Species	Site	Age 3	Age 4	Age 5	Age 6	Traditional	Terminal	Total
Chinook	Anita	100	3,400	4,000	200	2,300	5,400	7,700
	Carroll	0	2,200	3,700	300	3,100	3,100	6,200
	Crystal	100	1,100	1,500	100	1,400	1,400	2,800
	Neets	0	0	0	100	0	100	100
	PSN	100	2,800	4,300	100	2,200	5,100	7,300
	Whitman	200	3,300	3,300	100	2,100	4,800	6,900
	Total		500	12,800	16,800	900	11,100	19,900

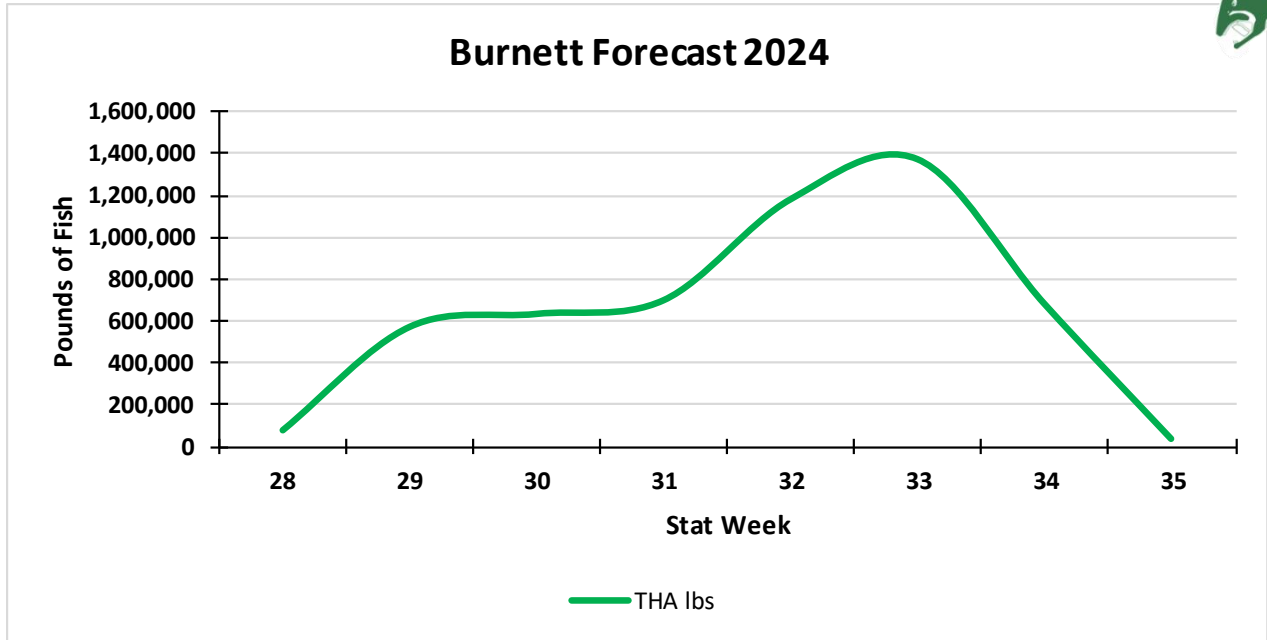
Lot 1 Projected Run Timing for Cost Recovery



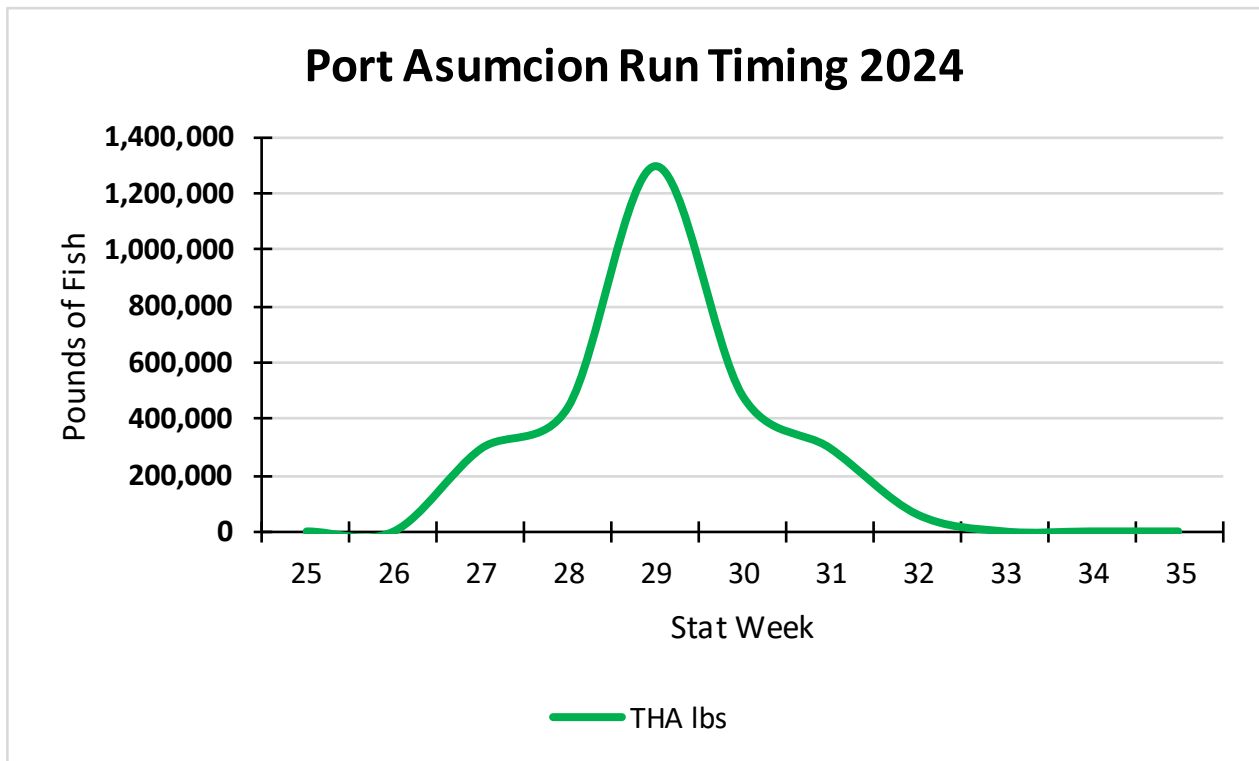
Historical Run Timing for Cost Recovery - Burnett



Lot 3 Projected Run Timing for Cost Recovery



Lot 6 Projected Run Timing for Cost Recovery



Southern Southeast Regional Aquaculture Association 2024 SHA and Raceway Cost Recovery Access Licensing Page 1

Complete bid form(s), sign and date, and submit it to SSRAA by **NOON, May 15, 2024**. Use the sections on the LAST page for narrative, with additional narrative and/or other information as attachments.

Name of Bidding Firm

Mailing address	City	State	Zip code
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Name of Contact Person	Telephone number
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Are you interested in being the second place bidder? YES NO ALL LOTS BID SPECIFIC LOTS (list)

Amount of bid(s):

Lot 1 & 2: Neets Bay Summer Chum	\$ _____ per round pound summer chum
	\$ _____ per round pound s. chum carcasses
May bid for either or both	

Lot 3: Burnett Inlet Summer Chum	\$ _____ per round pound summer chum
1 lot of 1 million pounds	\$ _____ per round pound
1 lot of 2 million pounds	\$ _____ per round pound
Other:	

Lot 4: Burnett Inlet Summer Chum Carcasses	\$ _____ per pound carcasses
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Lot 5: Burnett & Neets Fall Chum Carcasses	\$ _____ per round pound
Burnett Only Fall Carcasses	\$ _____ per round pound
Neets Only Fall Carcasses	\$ _____ per round pound

BID FORM Page 2

Southern Southeast Regional Aquaculture Association 2024 SHA and Raceway Cost Recovery Access Licensing

Complete bid form(s), sign and date, and submit it to SSRAA by **NOON, May 15, 2024**. Use the sections on the LAST page for narrative, with additional narrative and/or other information as attachments.

Name of Bidding Firm

Mailing address	City	State	Zip code
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Name of Contact Person	Telephone number
------------------------	------------------

Are you interested in being the second place bidder? YES NO ALL LOTS BID SPECIFIC LOTS (list)

Amount of bid(s):

Lot 6: Port Asumcion Summer Chum	\$ _____ per round pound chum
I would bid in lots of 1 million pounds	\$ _____ per round pound
Other:	

Lot 7: Whitman Lake Chinook	\$ _____ per round pound GMC chinook
	\$ _____ per round pound PMC chinook

Lot 8: Port St. Nicholas Chinook	\$ _____ per dressed pound GMC chinook
	\$ _____ per dressed pound PMC chinook

BID FORM Page 3
Southern Southeast Regional Aquaculture Association 2024
SHA and Raceway Cost Recovery Access Licensing

QUALIFICATIONS (attach additional pages as necessary):

Harvest, tendering, and ground transportation plan (all that are applicable):

Harvest boat(s) and skippers:

Tender(s) to be used:

Signature of authorized representative	Title
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Printed name	Date signed
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