

# 2025 Special Harvest Areas Cost Recovery Access Licensing

COMMERCIAL OPPORTUNITIES FOR SEAFOOD PROCESSORS

**Bid Packet** 



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#### SSRAA

### Southern Southeast Regional Aquaculture Association, Inc. 14 Borch Street, Ketchikan, Alaska 99901

P: 907.225.9605 F: 907.225.1348

April 7, 2025

Prospective Bidders,

Please find the Southern Southeast Regional Aquaculture Association (SSRAA) Request for Proposals (RFP) Packet for cost recovery access licensing this coming summer and fall season. SSRAA will be requesting bids from our three traditional chum cost recovery sites; Neets Bay, Burnett Inlet, and Port Asumcion, as well as a set 1.5 million pound harvest out of Kendrick Bay.

I have reached out to processors prior to this RFP release to relay availability of product and to encourage creative ideas and solutions for harvesting. Please do not hesitate to contact me if you have an option for SSRAA to consider that would make a difference in your bidding interest or price. You are aware of the Kendrick offering and my desire to have some concentrated effort in there so we can minimize the time it is closed to the seine fleet. To achieve this objective, I am actively negotiating outside this process for this lot. SSRAA is interested in entertaining multiple year contracts for its sites, so again please don't hesitate to contact me if you have interest in this area. Bids are due to the SSRAA office by May 12<sup>th</sup> at 5 pm; note this is an extension from the original date set.

Thank you for your interest. If you have any questions, please contact the SSRAA office at your convenience.

Best of luck this season,

Sincerely,

Susan Doherty

General Manager SSRAA (907) 228-4389, 225-9605



#### GENERAL INFORMATION

SOUTHERN SOUTHEAST REGIONAL AQUACULTURE ASSOCIATION INC. SSRAA 2025 Cost Recovery RFP Informational Packet & Bid Forms

SSRAA is a non-profit corporation dedicated to enhancing the traditional salmon fishing industry of Southeast Alaska. The ability to do this comes, in part, from cost recovery of returning SSRAA-produced salmon.

#### 2025 Conditions:

1. As part of SSRAA's cost recovery program, the corporation is seeking proposals for the licensing rights to harvest chum and chinook salmon at: Neets Bay Special Harvest Area (SHA); Port Asumcion SHA; Burnett Inlet SHA; Kendrick Bay THA; Port Saint Nicholas, Whitman Lake raceway, and raceway chum carcasses at Burnett Inlet Hatchery in the summer and fall of 2025. The winning licensee(s) will enter into licensing agreements for the right to harvest cost recovery fish in the designated areas and will supply all harvest and tender boats needed for the saltwater harvest. Carcass harvest at Burnett require a vessel to be stationed to receive fish during egg take activities. Whitman Lake chinook harvests have historically required slushed totes to be provided. SSRAA will identify a second-place position for all lots to ensure the timely removal and processing of returning fish.

There will be eight (8) distinct lots of fish available, described in the following pages:

- Lot 1: Neets Bay summer chum\*
- Lot 2: Burnett Inlet summer chum
- Lot 3: Burnett Inlet summer chum carcasses
- Lot 4: Burnett Inlet fall chum carcasses
- Lot 5: Port Asumcion summer chum
- Lot 6: Kendrick Bay summer chum
- Lot 7: Whitman Lake chinook
- Lot 8: Port St. Nicholas chinook

- 2. Prospective licensees may bid on <u>any or all</u> of these lots of fish.
- 3. 2025 forecasted returns and run timing graphs are included on pages 8 10 of this packet.

<sup>\*</sup>This lot will be a second harvester in addition to the current contract harvester, awarded as an approximate 1-million-pound lot, estimated available during stat weeks 29-32 as fish volume is available. Neets has an active harvest manager surveying the area daily to assess fish volume and location to aid in timely extraction of fish.

- **4.** In the event that SSRAA meets its broodstock and revenue goal of 29 million dollars, the SSRAA licensee(s) cost recovery chum harvest operations may cease before all the available fish have been harvested.
- **5.** SSRAA will collect broodstock periodically during cost recovery periods at Neets Bay and Burnett Inlet. During these periods, the designated SSRAA harvest manager will direct and coordinate cost recovery activities to minimize conflict between broodstock collection and cost recovery harvest within the SHA or raceway. <u>Broodstock management is our first priority and cost recovery operations could be affected by in-season conditions relating to broodstock.</u>
- **6.** The ability and commitment to harvest and transport the maximum poundage of fish available are critical factors that will be considered in bid evaluation. The winning licensee(s) is required to handle the entire anticipated harvestable volume of fish returning to the Burnett, Port Asumcion, and Neets Bay harvest areas, up to the amount of SSRAA's revenue goal.
- **7.** Proposals from prospective licensees shall be submitted on the <u>bid form</u> in this packet. Additional pages may be added as necessary. Bids <u>must be received at SSRAA office</u> (not postmarked) no later than **5 pm on May 12, 2025.**
- **8.** SSRAA will accept proposals submitted by regular mail, courier service, hand delivery, or email. Mailed proposals should be sent to:

#### Southern Southeast Regional Aquaculture Association, Inc. 14 Borch Street Ketchikan, Alaska 99901

Emailed proposals should be sent to: <a href="mailed-proposals-should-be-sent-to:sdoherty@ssraa.org">sdoherty@ssraa.org</a>

You may contact General Manager Susan Doherty with questions or to confirm receipt of submitted proposal: (907) 225-9605.

- **9.** Chum bids are in price per round pound; for chinook grade pricing will be accepted as below
  - a) Graded pricing will be accepted (i.e. GMC, PMC... etc.)
  - b) For Port St. Nicholas chinook, a dressed price is required.
- **10.** Carcass lots shall be bid on a per pound basis.
- **11.** With the exception of lot 7, the successful bidder will pay all harvest and tendering costs. Chum carcasses at Burnett will be transported by SSRAA personnel to successful bidder's tender at that facilities dock.
- **12.** The successful bidder on lot 7 will pay all transportation costs FOB the site's raceway. SSRAA personnel will harvest, bleed, and load licensee's slushed totes.



- **13.** The successful licensee(s) is responsible for providing adequate harvest boats and tenders to harvest fish in an efficient and timely manner as determined by SSRAA.
- **14.** Licensees should refer to 5 AAC Chapters 33 and 40 and any relevant EO's to determine cost recovery boundaries, gear types, etc., in addition to potential rotational fisheries occurring in all THA and SHA cost recovery fisheries.
- **15.** Proposal(s) must include sufficient detail for SSRAA to assess adequate resources and capacity to handle volume being bid upon *if you have not previously been a licensee for SSRAA*. You may use additional sheets if necessary. Please contact us if you have questions.
- **16.** Proposal details may be discussed among members of SSRAA's board of directors in executive session. Excepting a possible executive session, confidentiality of proposals will be maintained until September 1, 2025, at which time 2025 winning bids and only 2025 winning bids may be disclosed to those who contact the SSRAA General Manager.
- **17.** Measures will be taken to avoid and/or to mitigate conflicts of interest or potential conflicts of interest with directors and/or employees of SSRAA.
- **18.** Although the descriptions and estimates contained in this bid package are accurate to the best of our ability, they are approximations and forecasts which relay on multiple variables and unknowns, and are subject to errors. Please call if you have questions.
- **19.** SSRAA reserves the right to reject any or all proposals received; to negotiate different terms and conditions which may differ from the initial proposals received; and to award any access licensing contracts in a manner which is determined to be most beneficial to SSRAA.
- **20.** This process is for single year bids for all 2025 lots.



#### Lot 1 Neets Bay Summer Chum

#### **General Information**

Neets Bay will not be open for a rotational fishery. Lot 1 will be available to harvest as early as June 15<sup>th</sup> along with *another cost recovery processor already under contract*. Broodstock collection is scheduled to begin as early as stat week 28 and continue weekly for 4-5 weeks until the goal of 140,000 fish is reached. Harvest of fish will continue simultaneously with brood collection. SSRAA will be testing a passive brood collection system that if successful, will not require the use of a dedicated brood seiner. We anticipate approximately **1.0 million additional pounds** of summer chum available for harvest in this lot. Total CR pounds are estimated **at 5.7 million pounds**.

All fishing in the SHA will be managed daily by the SSRAA Harvest Manager. All cost recovery fishing will take place east of the easternmost point of Bug Island in the SSRAA SHA, as outlined in 5AAC 40.043.

#### Lot 2 Burnett Inlet Summer Chum

#### **General Information**

We will take a substantial portion of SSRAA's combined summer chum egg take goal at Burnett Inlet. Unlike Neets Bay, there is no barrier net system in place to sequester broodstock. Accordingly, the capture of cost recovery fish at Burnett will occur at the front end of the run to remove early fish, and on a continual basis with egg take as fish hold in front of the fish ladder.

The successful bidder will coordinate closely with harvest management staff at the hatchery to prosecute this harvest alongside broodstock collection in an orderly fashion. We estimate approximately **385,000 fish or 3,000,000 pounds** available for harvest.

#### **Lot 3** Burnett Inlet Summer Chum Carcasses

#### **General Information**

The voluntary recruitment and raceway capacity will combine to require that a carcass tender be stationed on-site periodically from late July into late August.

Burnett Inlet is expected to take about 100,000 fish for broodstock or 750,000 pounds.

#### Lot 4 Burnett Inlet Fall Chum Carcasses

#### **General Information**

There are not expected to be enough fish returning to Burnett to achieve our broodstock goals, so there is no anticipated harvest on these fish. We anticipate **12,000** fish or **70,000** pounds of available carcasses. Historically, approximately 3-5,000 fish a day are spawned at Burnett starting the 3<sup>rd</sup> week of September through the 1<sup>st</sup> week of October. If you are interested in these fish, please indicate this on the bid sheet, and we will work with anyone interested to remove these in some economical fashion.

#### Lot 5 Port Asumcion Summer Chum

#### **General Information**

SSRAA is anticipating approximately **220,000 fish for 1,600,000 pounds** of summer chum available for harvest. Historically 50% of the total run is intercepted in the common property fisheries.

The licensee is responsible for providing a harvest vessel(s) and tender(s) for transport.

#### Lot 6 Kendrick Bay Summer Chum

#### **General Information**

SSRAA is interested in harvesting 1,500,000 pounds of summer chum as quickly as possible in Kendrick Bay. The bay will remain closed to terminal fisheries until approximately 1,500,000 pounds have been harvested. *Please call if you have any questions about this lot.* 

The licensee is responsible for providing a harvest vessel(s) and tender(s) for transport.

#### Lot 7 Whitman Lake Chinook

#### **General Information**

Whitman Lake Hatchery is located on the Ketchikan road system approximately 8 miles from city limits and has chinook and coho salmon returning. There is an estimated **120,000 pounds** of chinook available for harvest.

This site is a primary location for eggtake and incubation of chinook and coho and the harvest opportunity is limited and variable. Fish recruit directly into raceways where they hold until a harvestable quantity has accumulated. Broodstock is managed simultaneously for sex ratio and genetic diversity across the run. Hatchery personnel will remove, bleed, and place bled fish into slush totes. The licensee will be responsible for providing ice and totes to the site on a periodic basis, as well as transporting the full totes from the site. SSRAA will consider delivering full totes to a road system location if required.

#### Lot 8 Port St. Nicholas Chinook

#### **General Information**

Chinook returning to Port St. Nicholas are most successfully harvested by gillnet and set nets near the head of PSN. However, the SHA area is east of the longitude of Point Miraballes at 133° 05.23' W. long.. It is anticipated that the expanded SHA, should it be used, may have some harvest time restrictions to avoid conflicts with homeowners in the area. Cost recovery has been from late May through the end of July.

The licensee will be responsible for providing a harvest vessel(s) and tender (if needed) for transport.

Early timing and location has proven these fish to be 90% plus GMC; the forecast is for **76,000** pounds available, bid is in dressed price.

# **2025 Preliminary SSRAA Forecast**

Species	Site	Age 3	Age 4	Age 5	Age 6	Traditional	Terminal	Total
	Anita	0	2,700	6,000	200	1,000	7,900	8,900
	Carroll	100	3,700	7,000	300	3,200	7,900	11,100
Chinook	Crystal	200	1,000	1,600	100	1,400	1,500	2,900
Chillook	PSN	0	2,600	6,000	200	2,500	6,300	8,800
	Whitman	400	3,300	10,000	100	3,800	10,000	13,800
	Total	700	13,300	30,600	900	11,900	33,600	45,500

Species	Site	Traditional	Terminal	Total
	Anita Bay	7,500	6,100	13,600
	Crystal Lake	1,300	1,300	2,600
	Klawock	111,700	47,900	159,600
Coho	Nakat	16,500	5,500	22,000
	Neets Bay	58,800	39,200	98,000
	Whitman Falls	8,700	8,700	17,400
	Total	204,500	108,700	313,200

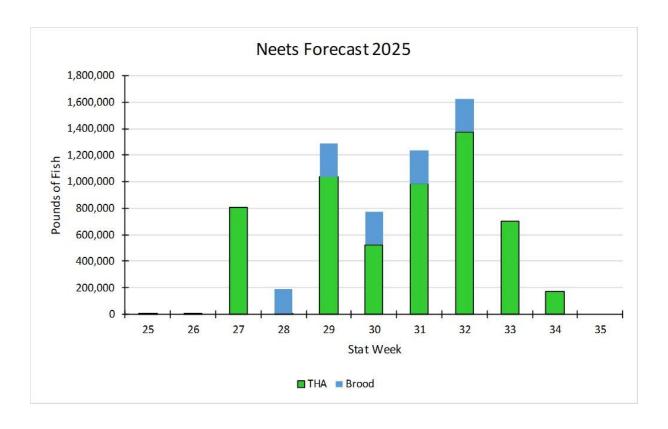


Species	Site	Age 3	Age 4	Age 5	Traditional	Terminal	Total
	Anita	97,000	275,000	23,000	237,000	158,000	395,000
	Burnett	135,000	550,000	8,000	208,000	485,000	693,000
Cummer	Kendrick	197,000	1,200,000	33,000	1,073,000	358,000	1,430,000
Summer Chum	Nakat	68,000	425,000	23,000	310,000	206,000	516,000
Citatii	Neets	315,000	1,000,000	60,000	481,000	894,000	1,375,000
	Port Asumcion	127,000	304,000	4,000	218,000	218,000	435,000
	Total	939,000	3,754,000	151,000	2,527,000	2,319,000	4,844,000
Fall	Burnett	800	22,000	1,000	11,900	11,900	23,800
Chum	Nakat	3,000	0	3,000	3,600	2,400	6,000
Citatii	Total	3,800	22,000	4,000	15,500	14,300	29,800

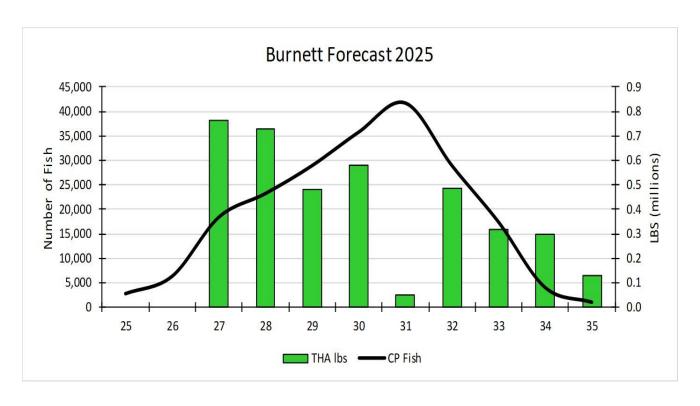
Species	Site	Low	Point	High
	Anita	325,000	395,000	537,000
	Burnett	427,000	693,000	883,000
Cummer	Kendrick	883,000	1,430,000	1,826,000
Summer Chum	Nakat	361,000	516,000	742,000
Citatii	Neets	982,000	1,375,000	1,598,000
	Port Asumcion	417,000	435,000	584,000
	Total	3,395,000	4,844,000	6,170,000

\*\*\*\*\*Forecast is in number of fish\*\*\*\*

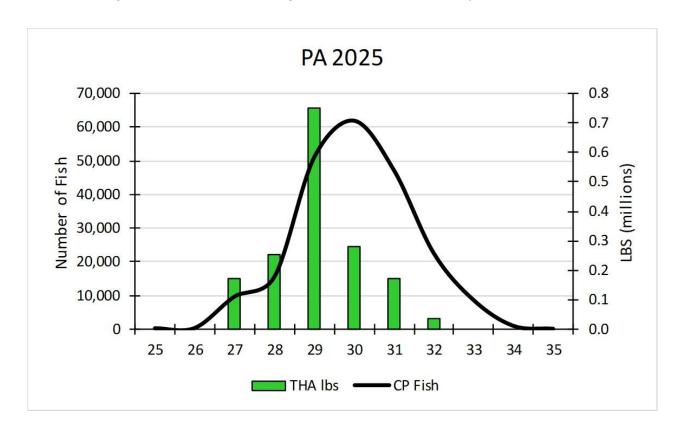
Lot 1 Projected Run Timing for Cost Recovery – Neets Bay



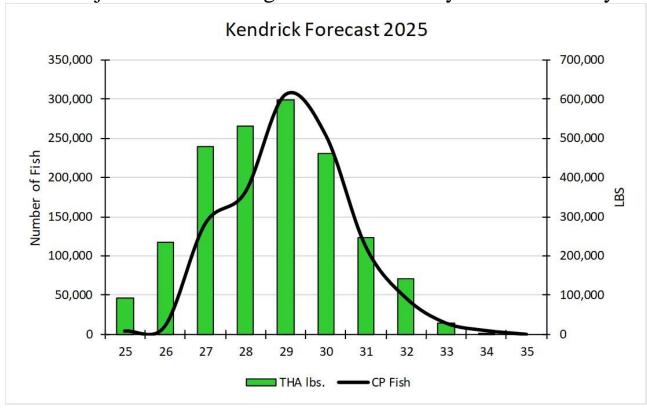
Lot 2 Projected Run Timing for Cost Recovery - Burnett



Lot 5 Projected Run Timing for Cost Recovery – Port Asumcion



Lot 6 Projected Run Timing for Cost Recovery – Kendrick Bay



# Southern Southeast Regional Aquaculture Association 2025 SHA and Raceway Cost Recovery Access Licensing Page 1

Complete bid form(s), sign and date, and submit it to SSRAA by **5pm**, **May 12**, **2025**. Use the sections on the LAST page for narrative, with additional narrative and/or other information as attachments.

Name of Bidding Firm		
Mailing address City		State Zip code
Name of Contact Person	Teleph	hone number
Are you interested in being the second place bidder?	YES NO	ALL LOTS BID SPECIFIC LOTS (list)
Amount of bid(s):		
Lot 1: Neets Bay Summer Chum	\$	per round pound summer chum
Total available approximately 1 million po	ounds	
Lot 2: Burnett Inlet Summer Chum	\$	per round pound summer chum
Other:		
Lot 3: Burnett Inlet Summer Chum Carca	asses	\$ per pound carcasses
Lot 4: Burnett Fall Chum Carcasses \$		per round pound

#### **BID FORM Page 2**

# Southern Southeast Regional Aquaculture Association 2025 SHA and Raceway Cost Recovery Access Licensing

Complete bid form(s), sign and date, and submit it to SSRAA by **5pm**, **May 12**, **2025**. Use the sections on the LAST page for narrative, with additional narrative and/or other information as attachments.

Name of Bidding Firm			
Mailing address	City	State	e Zip code
Name of Contact Person	Telepho	one number	
Are you interested in being the second place bi	dder? YES NO	ALL LOTS BID	SPECIFIC LOTS (list)
Amount of bid(s):			
Lot 5: Port Asumcion Summer Chu	m	\$	per round pound chum
Other:			
Lot 6: Kendrick Bay Summer Chum			
1.5 million pounds		\$	per round pound chum
Lot 7: Whitman Lake Chinook	\$	per rour	nd pound GMC chinook
	\$	per roui	nd pound PMC chinook
Lot 8: Port St. Nicholas Chinook	\$	per <b>dre</b> s	ssed pound GMC chinook
	\$	per <b>dre</b> s	ssed pound PMC chinook

### **BID FORM Page 3**

# Southern Southeast Regional Aquaculture Association 2025 SHA and Raceway Cost Recovery Access Licensing

#### **QUALIFICATIONS** (attach additional pages as necessary):

Harvest, tendering, and ground transportation plan (all that are applicable):				
Harvest boat(s) and skippers:				
Tender(s) to be used:				
Signature of authorized representative	Title			
Printed name	Date signed			